

SBA Recognizes the Contributions of Women Entrepreneurs during National Women's Small Business Month



Photo credit: pixabay.com

The U.S. Small Business Administration is recognizing National Women's Small Business Month and the countless women small business owners who have pursued their passion and taken the leap into entrepreneurship. Women are a driving force in the nation's economy, starting most new businesses. They own 9.9 million companies that employ more than eight million people and provide \$264 billion in wages to employees.

"I'm really excited about the great milestones celebrated on behalf of women business owners in our nation, and the strides continuing to be made in their interest," SBA Administrator Linda McMahon said. "At the SBA, we are championing women entrepreneurs who still face many barriers. We can do more by providing tools and resources to create or grow a small business and employ more Americans."

The growing number of women entrepreneurs has not happened by accident. A major contributor to the growth of women-owned small businesses is legislation that targeted the creation of resources and networks for women. This year the SBA also celebrates a milestone of 30 years since the passage of the Women's Business Ownership Act (H.R. 5050), which was aimed at leveling the playing field for women-owned businesses. It officially established the SBA's Women's Business Center (WBC) program.

The WBCs were the first SBA program that focused on women. Today, there are over 100 WBCs across the nation, including nine new centers that opened this year. These centers provide services for women entrepreneurs, helping them to launch and grow businesses, invest in their communities, create jobs, and grow the economy.

"We know the impact that women have on our economy and the importance of women entrepreneurs," said Kathy McShane, Assistant Administrator for the SBA's Office of Women's Business Ownership. "We want women entrepreneurs to feel confident taking a risk on starting and growing their businesses. Whether they are writing a business plan, connecting with a business mentor, or receiving a loan to start or expand their business, each woman can access resources available through the SBA."

To help businesses overcome the barriers to start up, the SBA provides mentorship and counseling through the Women's Business Centers, Small Business Development Centers, SCORE and the Veterans Business Outreach Centers.

Each year, the SBA counsels, trains and advises more than one million entrepreneurs and small business owners. Its resource partners provide access to capital, resources, and business expertise for each stage of a business's lifecycle.

SOURCE: www.sba.gov/

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

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Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124

San Francisco, CA 94107

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper



California Sub-Bid Request Ads



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General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 • Folsom, CA 95763
Phone: (916) 351-0457 • Fax: (916) 351-1674
Estimator: Jim Hunt - jimh@srco.com

Sub-Bids Requested From **MBE, DBE, WBE** Subcontractors & Suppliers for:

Owner: County of Sacramento - Public Works & Infrastructure Agency - Department of Transportation
McKenzie Road Bridge Replacement Over Laguna Creek
Contract # 4369

Location: Sacramento County, McKenzie Rd App 1 mile S of Arno Road over Laguna Creek
BID DATE: October 25, 2018 @ 2:00 PM

Trades Solicited:

SAND & GRAVEL, ASPHALT, PILINGS, CONCRETE & CEMENT, REINFORCING BAR SECTION, LUMBER, FENCING, GUARD RAILINGS & BARRIERS, CONSTRUCTION AREA SIGNS, REMOVE BRIDGE ITEM, CLEARING & GRUBBING, DEVELOP WATER SUPPLY, ROADWAY EXCAVATION, STRUCTURE EXCAVATION, STRUCTURE BACKFILL, DITCHES EXCAVATION, IMPORTED BORROW, AGGREGATE BASE, PAVEMENT REINFORCING FABRIC, FURNISH & DRIVE, PILING, CAST-IN-DRILLED-HOLE CONCRETE PILING, REINFORCING STEEL, ROADSIDE SIGN, FENCING, OBJECT MARKER, CONCRETE BARRIER, THERMOPLASTIC TRAFFIC, STRIPE & MARKING, TRUCKER, SANDBLASTING, CONSTRUCTION EQUIPMENT RENTAL

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

VANGUARD CONSTRUCTION IS REQUESTING QUOTATIONS FROM ALL QUALIFIED DBE & SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

US 101 – SR 85 Express Lanes Phase 3 (Contract No. C18081)
Santa Clara Valley Transportation Authority (“VTA”)
BID DATE: October 30, 2018 @ 2:00pm

Sub-Trades needed, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Railing (Type K), Crash Cushions, WPCP, Street Sweeping, Roadway Excavation, Hazardous Waste Transport & Disposal, Structure Backfill, Erosion Control, Aggregate Base, Asphalt Concrete Pavement, HMA Dike, Cold Plane AC Pavement, 60" Cast-In-Drilled-Hole Concrete Pile, Alternative Pipe Culvert, Adjust Utilities, Rock Slope Protection, Toll Infrastructure, Object Markers, Adjust Utilities, Roadside Signs, Sign Structure, Midwest Guardrail System, Minor Concrete, Concrete Barrier, Demolition, Striping & Markings, Electrical, Ready Mix Concrete Supplier.

Plans & specifications are available for viewing at our Livermore office or at <http://www.vta.org/about-us/procurement>. Please call our office for assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, materials or related assistance in services. 100% Payment & Performance Bonds may be required. Vanguard is willing breakout any portion of work to encourage DBE & SBE participation.

Contact: Jason Muller
FBD VANGUARD CONSTRUCTION, INC.
550 Greenville Road, Livermore, CA 94550
T: (925) 245-1300 F: (925) 245-1244
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Barnard Bessac Joint Venture
DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

PROJECT:

Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water

Initial Publish Date: August 30, 2018
Proposal Deadline: October 1, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

OPPORTUNITIES INCLUDE
(For October 1, 2018 Deadline):

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:
shannon.cozino@barnard-inc.com (site office)

Brittany McNamee:
brittany.mcnamee@barnard-inc.com (HQ office)

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Contact us at 800-800-8534 or sbe@sbeinc.com



California Sub-Bid Request Ads

Request For Qualified DBE

Subcontractors, Consultants and Suppliers For:

Caltrans Contract 03-3F5504

Replace Timber Fender System Surrounding Piers 6 and 7

In Yolo and Sacramento Counties in West Sacramento and Sacramento at Sacramento River Bridge (Tower Bridge)

Revised Bid Date: October 16, 2018 at 2:00 PM

Requesting quotes for but not limited to:

Lead Compliance Plan, Prepare Water Pollution Control Program, Natural Resource Protection Plan, Fiberglass Reinforced Grating, Furnish Steel Pipe Piling, Structural Steel (Bridge), Plastic Lumber, Miscellaneous Metal (Bridge), Electrical Work/Materials & Supplies.

CEC is willing to breakout any portion of work to encourage DBE participation.

Plans and specs are available for viewing at our Pleasanton office.

They may also be viewed and downloaded from the Caltrans Website:

<http://www.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval. CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications.

Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

California Engineering Contractors, Inc.

20 Happy Valley Road, Pleasanton, CA 94566
Phone (925) 461-1500 Fax (925) 461-0510

Email: estimator@cecmain.com

Estimator-Jeff Hollfelder

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Request For Qualified DBE

Subcontractors, Consultants and Suppliers For:

Caltrans Contract 04-4G8804

Seismic Retrofit, Replace Approach Slabs and Erosion Control

In Alameda County in Fremont at Crandall Creek Bridge

Bid Date: October 25, 2018 at 2:00 PM

Requesting quotes for but not limited to:

Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Prepare Water Pollution Control Program, Temporary Cover, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Temporary Gravel Bag Berm, Temporary Fencing, Street Sweeping, Temporary Concrete Washout, Water Quality Sampling & Monitoring, Remove Thermo-plastic Striping, Erosion Control, Hot Mix Asphalt, Micropile, Bar Reinforcing Steel (Bridge), Column Casing, Rock Slope Protection Fabric, Marking and Striping, Trucking, Materials and Supplies.

CEC is willing to breakout any portion of work to encourage DBE participation.

Plans and specs are available for viewing at our Pleasanton office.

They may also be viewed and downloaded from the Caltrans Website:

<http://www.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval.

CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

California Engineering Contractors, Inc.

20 Happy Valley Road, Pleasanton, CA 94566
Phone (925) 461-1500 Fax (925) 461-0510

Email: estimator@cecmain.com

Estimator-Jeff Hollfelder

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Balfour Beatty

9800 S Meridian Blvd Suite 250,
Englewood, CO 80112 • Phone: (720) 643-2292

Balfour Beatty Infrastructure, Inc. (BBI) is soliciting proposals from all interested contractors for the following tasks and trades: Earthwork, Paving, Striping, Temporary Traffic Control, Sweeping, Utility Work, Plumbing, Concrete and Flat work, Electrical, Quality Control, Staking and Surveying, Sewer, Roadway, Civil, Landscaping, Tree Removal, Water, Traffic Signal, Ductbank, Testing, Trucking (hauling), Trucking (hazardous material removal), Street lighting, and Milling for subcontract work associated with the **L Taraval Improvement Project SF Zoo to Sunset Boulevard** currently advertised by **San Francisco Municipal Transportation Agency (SFMTA) in San Francisco, California.**

For this project, goals for Small Business Enterprise (SBE), African-American Disadvantaged Business Enterprise (DBE), and Women-Owned Disadvantaged Business Enterprise (DBE) participation have been established. Subcontractors meeting project goals for this criteria may be given preference in order to meet these goals.

If interested in submitting a bid in any of these categories, please email raibids@balfourbeattyus.com for a link to the specifications and plans.

All questions or clarifications with respect to the inquiry can be addressed to Kelsey Chiarelli by email at kchiarelli@balfourbeattyus.com or by phone at 720-737-4390.

Proposals must be submitted no later than 11/12/2018 at 4:00 PM PST to raibids@balfourbeattyus.com

Balfour Beatty is an equal opportunity employer.

Best Contracting Services, Inc.

is requesting bids from qualified **MBE/WBE/DBE** Suppliers, Subcontractors and Truckers for:
Housing Authority of the City & County of San Francisco

Project: Sunnysdale Roof Leaks and Structural Repairs at Cal 1-3 Sunnysdale Housing Development
Solicitation No.: 18-050-IFB-0014
Bid Due Date: 10/26/2018 at 2:00 pm

For the following (but not limited to) work:
Demolition, Electrical, Plumbing, Painting, Trucking, Material Suppliers

If you are interested in bidding on this work or know someone who is, please contact:
Tom Ryan/Candys Simpkins at
P: (310) 328-6969, F: (310) 328-9176

Plans, Specs, and Requirements for the project are available for review at our office in

Union City or at San Francisco Housing Authority at 1815 Egbert Avenue Suite #300 San Francisco, CA 94124 and are available at the SFHA website address:
<http://sfha.org/Pages/Procurement.aspx>

For assistance in obtaining bonds, line of credit, and/or insurance for this project please contact Thomas Ryan/ Candys Simpkins at the noted phone number.

Best Contracting Services, Inc.

4301 Bettencourt Way Union City, CA 94587
P: (310) 328-6969, F: (310) 328-9176
E: tryan@bestcontracting.com,
cruffin@bestcontracting.com

WE ARE AN EQUAL OPPORTUNITY CONTRACTOR

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Phone: (805) 642-0121 • Fax: (805) 644-1542

Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified **DBE** businesses for the following project:

Agency: The City of Palmdale

Upgrade Existing Un-Signalized Crosswalks with Ladder Style Crosswalk, Markings, Striping, & Signage and ADA Curb Ramp Construction
HISPL-5378(043)

Location: City of Palmdale, CA

BID DATE: October 23, 2018

Trades Seeking: Traffic Control, Stripers, Concrete

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



California Sub-Bid Request Ads

Project: State Hwy Santa Ana-Anaheim Grand Ave
Project # 12-0C8904

OWNER: CALTRANS – DBE GOAL 13%
BID DATE: OCTOBER 18TH, 2018 BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., OCTOBER 17TH, 2018

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING, BASES ASPHALT
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY / QC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAW & SEALING
- STREET SWEEPING
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- AGGREGATE SUPPLY / AGGREGATE BASE
- CONCRETE BARRIER

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies.

****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Replace Slabs, Resurface Shoulder & Ramps
and Construct MBGR & Barrier
Hwy 580 Oakland/Alameda County
Caltrans #04-270104**

BID DATE: November 15, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Irrigation, Compost, Lean Concrete Base Rapid Setting, AC Dike, Tack Coat, Cold Plane AC, Individual Slab Replacement (RSC), Channelizers, Crash Cushions, Fiber Rolls, Pedestrian Barricade, Underground, Concrete Grinding, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Drain Inlets, Misc. Iron & Steel, Signal & Lighting, Emergency Vehicle Detection System, Fencing, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**Install Single Lane Roundabout
Hwy 12 Rio Vista
Caltrans #04-4G5604**

BID DATE: November 1, 2018 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Delineator, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Hydraulic Mulch, Temporary Silt Fence, Temporary Gravel Bag Berm, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation, Structure Excavation, Structure Backfill, Subgrade Enhancement Geotextile – Class B1, Rock Blanket, Precast Concrete Panel, Electrical, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Tack Coat, Jointed Plain Concrete, Structural Concrete, Architectural Treatment, Bar Reinforcing Steel, Pipe Culvert, Minor Concrete, Misc. Iron & Steel, Pavement Marker, Roadside Sign, Vegetation Control (Minor Concrete), Transition Railing, Guard Rail, Concrete Barrier Transition, Grated Line Drain, Striping & Marking and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

**CAHILL CONTRACTORS LLC
requests bids from Certified SBE, LBE, MBE,
WBE Subcontractors and Suppliers for the
following SELECT TRADES:**

Driven Piles / Elevators / Mechanical / Electrical
/ Plumbing / Fire Sprinklers / Solar Hot Water /
Tower Crane / Personnel Hoist

**MISSION BAY BLOCK 6W - EARLY TRADES
691 China Basin Street, San Francisco, CA 94158**

This is an OCII project with construction workforce and prevailing wage requirements.

BID DATE: 10/23/18 @ 12 PM

Voluntary Pre-bid Meeting: 10/9/18 @ 3 PM,
Mission Creek Senior Community
225 Berry Street, San Francisco, CA 94158

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com,
(415) 677-0611.

Why Are New Entrepreneurs Only Able to Copy Other Businesses - Little or No Original Thinking?



Photo by Austin Distel on Unsplash

By Lance Winslow,

As a former franchisor of an original concept, I always assumed that all entrepreneurs were like me, deep thinkers finding new niches in the market place to exploit with their original solutions. Today, what seems to pass for “entrepreneurship” is much different. It’s like everyone who starts a business is considered an entrepreneur? Mostly, what I see is everyone copying everyone else. What’s worse many of these new business owners think themselves so damn clever as they do. Seriously, the situation is out-of-control, so pervasive it’s now the norm, almost as if it is considered acceptable - Why?

Well, I have a few thoughts on this, and before I start let me tell you what I think, let me clue you in on which perspective I come from and how I think. First, I am a white male, and think this whole ‘white privilege’ crap is nonsense, as I started my first business at 12-years old, so I am not sure how much of my success was privilege, but I know it was hard work. I also had to leave college to run my company. Thus, I guess I was luckily in that I hadn’t been mashed down by authority into a believing I needed an authority figure to answer every question I had. Nor was I brainwashed into believing I had to stay within the approved answer category of the status quo for every decision I made or every conclusion I came to while observing the world.

The Definition of Entrepreneur - Does It Include the Prerequisite of Novelty Anymore?

So, maybe I am different, or one of the last ‘real entrepreneurs’ or maybe I am wrong, and my definition of “Entrepreneurship” is wrong. No, I don’t think I am wrong, I think the definition has changed. Perhaps the term is ‘all-inclusive’ now, meaning anyone who owns a business regardless of size or type - so society has changed the definition to make everyone feel special - but before I give all you new business owners a certificate for participating - I am going to have my say in this article and give you some critique I believe you need and is well deserved.

So here we go, ready?

Let me start with an example. Recently, I did business with a company that had built a second website to serve a new niche they’ve added to their business model. They ordered the proverbial GoDaddy website with 5-pages, email address, and WordPress blog. Then they went and looked up competing companies on Google, scraped the content, copied and pasted it to their own website. The website they copied it from made mistakes and it looked as if they’d copied it from someone else. Now it was a copy of a copy, and it barely made any sense - at least to anyone knowledgeable in the industry or any serious customer.

This isn’t good enough, yet we keep telling ourselves that here in the US we excel at innovation? Not from where I am standing. We tell our college students that they are geniuses, creative, innovative, and problem solvers - nonsense! We have endless programs to teach our innovators and entrepreneurs - classes, seminars, podcasts, webinars, eBooks, you name it. And, yet what are we producing - copiers, cut-and-pasters, imitators, and the like. Why? Is it because, students look stuff up on Wikipedia, or on Google, then re-write it and turn it in for class credit? They’ve been doing this all through school. Now they get out in the real world to run a business, and well, that’s all they know how to do. We are not teaching people to think anymore.

Why is this okay? Why do so many business owners call them entrepreneurs when they are little more than copiers and imitators? I thought the word entrepreneur was reserved for us innovators in business, original thinkers with ideas and new solutions worthy of the marketplace?

Lance Winslow is an Online Author, his latest eBooks are about Innovation and creativity.

Article Source:

<http://EzineArticles.com/10003886>

CALIFORNIA SUB-BID REQUEST AD

DESILVA GATES
CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **JIM YACKLEY**
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 82 –
CONSTRUCTION ON STATE HIGHWAY IN
SANTA CLARA
FROM PORTOLA AVENUE TO LAWRENCE
EXPRESSWAY OC, Contract No. 04-4J2814
Federal Aid Project No. ACSB1NH-P082(029)E
Disadvantaged Business Enterprise Goal
Assigned is 13%**

**OWNER
STATE OF CALIFORNIA -
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: OCTOBER 31, 2018 @ 2:00 P.M

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGNS,
ELECTRICAL, LEAD COMPLIANCE PLAN, MI-
NOR CONCRETE, ROADSIDE SIGNS, STRIPING,
SWPPP/ WATER POLLUTION CONTROL PLAN
PREPARATION, TRUCKING, WATER TRUCKS,
STREET SWEEPING, HOT MIX ASPHALT (TYPE
A) MATERIAL, RUBBERIZED HMA (GAP GRADE)
MATERIAL, ASPHALT OIL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



California Sub-Bid Request Ads



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction of Walerga Road Over Dry Creek Bridge Replacement Project.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

Walerga Road Bridge Replacement Project

Contract No. 000988

Federal-Aid Project: TCSP-E2CA(018)

Owner: County of Placer

Bid Date: November 1, 2018 at 11:00 A.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Bat and Bird Exclusion Device, CIDH Piling, Clear and Grub, Cold Plane AC Pavement/Dike, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Concrete Washouts, Concrete Accessories, Concrete Staining, Bridge Railing, Block & Rock Wall, Demo, Earthwork, Erosion Control, Fencing & Gates, Field Office, Grind Existing Bridge Deck, Grind Existing Concrete Pavement, Guardrail, K-rail, Hydro-seed, Joint Seal, Landscaping, Minor Concrete, Misc. Metals, Pavement Markings, Piping and Valves, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Rock Slope Protection, Sawcutting, Signage, Structural Concrete, SWPPP, Survey, Traffic Control, Tree Removal, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due October 26, 2018 and Quotes

NO LATER THAN October 30, 2018 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act Applies
Buy America Requirements Apply
An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE), Micro Small Businesses and Disabled Veteran Business Enterprises (DVBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on state highway in Santa Clara and San Mateo Counties in Palo Alto and Redwood City from 0.3 mile North of San Antonio Road to Whipple Avenue Overcrossing.

<http://www.pd.dgs.ca.gov>

Subcontractors and Suppliers for the following project:

State Route 101 Managed Lanes

Contract No. 04-1J5614

Construction Manager/General Contractor (CM/GC)

Owner: Caltrans

Quotes Due: October 29, 2018 @ 5:00 P.M.

Small Business Enterprises/Micro (SBEs) and Disabled Veteran Business Enterprises (DVBE) wanted for the following scopes, including, but not limited to:

AC Paving, CIP Barrier, CIDH, Concrete Washouts, Concrete Barrier, Concrete - Minor, Concrete - Structural, AC Cold Planing, Demo, Dewatering, Electrical, Erosion Control, Guardrail System, Hydroseeding, K-rail, Metals, Pavement Markings, Piping, Painting, Signage, SWPPP, Street Sweeper, Temp Striping, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE/Micro SB and DBVE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due October 26, 2018 and RFIs

NO LATER THAN October 24, 2018 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Prevailing Wages Apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147



Kiewit

10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 946-3823
Contact Mike Sippl at mike.sippl@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Small Business from SCOP Network; Small Disadvantaged Business, or a HUB zone business by the U.S. Small Business Administration; or business certified by the U.S. federal government's System of Award Management; or certified as a Disadvantaged Business Enterprise by Caltrans' or by the one of the signatory agencies within the California Unified Certification Program; or Metropolitan Water District of California's Regional/ Small Business Program; or certified by the City of San Diego's Small Local Business Enterprise and Emerging Local Business Enterprise Program; or certified as a Small Business or as a Disabled Veteran Business Enterprise by the California State Department of General Services.

Project Owner: San Diego County Water Authority

Project Name: Northern First Aqueduct Structures and Lining Rehabilitation; Spec. 633

Project Location: City of Escondido along the Water Authority's First Aqueduct

Project Bid Date / Time: November 1, 2018 at 2 pm PST.

Project Description:

Work under this Contract consists of rehabilitating 60-pipeline manway, blow-off, and air-vacuum relief structures; construct pipeline turn-out connections at six flow control facilities; and remove 14,500 linear feet of coal tar lining and replace with cement mortar lining.

Kiewit is requesting quotes in the areas described, but not limited to:

Asphalt paving, fences/gates/guardrails, hydroseeding, ready mix supplies, concrete reinforcing installation, precast concrete, concrete drilling and saw cutting, masonry work, metals, welding services, steel pipe, painting and coating, bolts and gaskets, hangers and support, valves and electrical work.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. *Plans and specifications are available at the address listed above or provided to you through Kiewit's electronic use of SmartBid by contacting Kiewit.*

Kiewit intends to conduct itself in good faith with all Small Businesses and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimator listed above.

Kiewit Infrastructure West Co.
is an Equal Opportunity Employer.
We encourage qualified women, minorities, veterans, individuals with disabilities, and others to apply.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **ERIC ALLRED**
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

US 101 – SR 85 EXPRESS LANES PHASE 3 PROJECT, Contract No. C18081
Small Business Enterprise Goal Assigned is **11.5%**

OWNER:
SANTA CLARA VALLEY TRANSPORTATION AUTHORITY
3331 North First Street, Building A,
San Jose, CA 95134

BID DATE: OCTOBER 30, 2018 @ 2:00 P.M

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADL BURIAL LOCATION REPORT, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CPM SCHEDULING CONSULTANT, CRASH CUSHION, DEWATERING, ELECTRICAL, EROSION CONTROL, HAZARDOUS MATERIAL, HYDROSEEDING, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, OBJECT MARKERS, ROADSIDE SIGNS, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL MATERIAL SUPPLIER, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



INVITATION TO PREQUALIFY FOR CALIFORNIA STATE UNIVERSITY, FULLERTON TOCA 090 PROJECT

DUE DATE FOR PREQUALIFICATIONS
Requesting completed prequalification forms from Subcontractors by **Tuesday October 16th, 2018**

OUTREACH REQUIREMENTS:
10% DVBE and 30% SBPROJECT
PROJECT INFORMATION AND DESCRIPTION:

CSUF TOCA 090 - ANTICIPATED PROJECT
BID DATE: October 23rd, 2018

CSUF Chilled Water Line - New Chiller Project
Estimated Budget: **\$2.8 million**

The primary scope of this project is to provide 480V service to the new chiller 'CH-3' and provide electrical service to new electric boilers and associated pumps. The goal is to provide the necessary electrical infrastructure to support electric boilers and chiller. Since the 4160V chillers are being demolished, the objective is to eliminate the 4160V service from the central plant and transform directly from 12.47kV to 480V to avoid multiple voltage levels on campus and minimize the potential points of failure.

The existing 12.47 – 4.16kV transformers will be demolished, 12.47kV will be routed to the central plant and new selector switch and substations will be provided to serve all loads in the central plant using 480V service

TRADES:

CSI Divisions 1 thru 32 Including but not limited to: Surveying, Abatement, Sawcutting, Demolition, Shoring, Electrical (Design Assist), Concrete, Misc. Metals, Signage, Sheet Metal, Clean up.

Required Submittals

Completion of Swinerton Master Service Agreement (MSA) Swinerton Prequalification

Subcontractors are encouraged to begin the Swinerton Prequalification process at:
<http://www.swinerton.com/subcontractors/subcontractor-prequal>

Prequalified Subcontractors will be eligible to bid the project.

For additional information on prequalification, please contact:
Veronica Miguel at vmiguel@swinerton.com or 213.896.3439

SYSTEMS INTEGRATED

Seeking Qualified Subcontractors and Consultants for

Logistics Management & Wireless System Engineering also

Suppliers for the following material:

- Gel-filled Outdoor CATe or CAT6 cable
- Pelco Mounting Brackets
- Outdoor Ethernet Surge Arrestors

San Francisco Municipal Transportation Agency (SFMTA) project
RFP No. SFMTA-2019-03

Wireless Communications Network Deployment and Warranty Support (Need San Francisco CMD certified LBE; WBE and/or MBE)

Interested businesses can review the RFP at:
<http://mission.sfgov.org/OCABidPublication/Bid-Detail.aspx?K=13366>

Interested parties, please contact Systems Integrated ASAP, but no later than **October 18, 2018 by 12 noon**
Susan Diaz at

scorrales-diaz@systemsintegrated.com

Tel: 714/998-0900 Fax: 714/998-6059

AN EQUAL OPPORTUNITY EMPLOYER



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI is requesting proposals/quotes from all qualified & certified Small & Disadvantaged Business Enterprises (SBE & DBE) subcontractors, material suppliers, and truckers for the following project:

L TARAVAL IMPROVEMENT PROJECT SF ZOO TO SUNSET BOULEVARD, SF SFMTA Contract No. 1306

Bids: 11/14/2018 @ 3 pm

10% SBE; 5% DBE; 5% WBE Participation Goals

Sitework; Demo; Temp Tree & Plant Protection; Dewatering; Excavation Support Systems; Earthwork; Trenching & Backfill; AC Planing & Paving; Concrete Paving; Unit Pavers; Portland Cement Concrete Paving; Reinforced Concrete Pipes; Water Utility Distribution Piping; Polyethylene Encasement of Ductile Iron Pipe & Fittings; Repair & Replacement of Side Sewers for Water Work; Cured-in-Place Pipe for Water Work; Sewerage Systems; Tree Removal & Stump Grinding; Decorative Mosaic Tile; Site Furnishings; Planting; Volumetric Boulders; Concrete Reinforcement; Drilled Concrete Anchors; CIP Concrete; CIP for Sewer Work; Special Paving Area – Etched Text; Misc Metals; Handrails & Barrier Railings; Tapered Steel Trolley Poles & Accessories; Special Trackwork; Rail Welding; CIP Detectable Surface Tiles; Anti-Graffiti Coating; Painting & Coatings; Platform ADA Signage; Cathodic Protection; Electrical; Raceways; Wire & Cable; Traction Power Cable; Pull Boxes; Traffic Signals; Street Lighting; Overhead Contact System

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE & DBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE & DBE firms. PMI is signatory to the Operating Engineers, Carpenters & Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Visit www.sbeinc.com to download the latest SBE Newspaper and SBE E-Newsletter





Public Legal Notices

THE CITY OF TRACY

DISADVANTAGED BUSINESS ENTERPRISE PROGRAM POLICY STATEMENT

Objectives/Policy Statement Section 26.1, 26.23

The City of Tracy (hereinafter known as TRACY) has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. TRACY has received Federal financial assistance from the Department of Transportation, and as a condition of receiving this assistance, TRACY has signed an assurance that it will comply with 49 CFR Part 26.

It is the policy of TRACY to ensure that DBEs as defined in Part 26, have an equal opportunity to receive and participate in DOT-assisted contracts. It is also TRACY's policy:

1. To ensure nondiscrimination in the award and administration of DOT – assisted contracts;
2. To create a level playing field on which DBEs can compete fairly for DOT-assisted contracts;
3. To ensure that the DBE Program is narrowly tailored in accordance with applicable law;
4. To ensure that only firms that fully meet 49 CFR Part 26 eligibility standards are permitted to participate as DBEs;
5. To help remove barriers to the participation of DBEs in DOT assisted contracts;
6. To assist the development of firms that can compete successfully in the market place outside the DBE Program.

Zabih Zaca, Senior Civil Engineer – Development Services, has been delegated as the DBE Liaison Officer for Federal Highways Administrations (FHWA) projects.

Ed Lovell, Management Analyst II – Parks & Recreation, has been delegated as the DBE Liaison Officer for Federal Transit Administration (FTA) and Federal Aviation Administration (FAA) projects. In their capacity, Mr. Zaca and Mr. Lovell are responsible for implementing all aspects of the DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by TRACY in its financial assistance agreements with the Department of Transportation.

TRACY has disseminated this policy statement to the City Manager who has been delegated authority by the City Council, and all of the components of our organization. TRACY will distribute this statement to DBE and non-DBE business communities that perform work for us on DOT-assisted contracts by publishing an announcement of availability in general circulation, women/minority-focused, and trade association publications.



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 1000010914 MERCED HEIGHTS PLAYGROUND RENOVATION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on October 10, 2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at Merced Heights Playground at Shields and Byxbee Street, San Francisco, California, consists of site improvements with demolition, grading; drainage; soil improvement; utility work; asphalt and court improvements; concrete paving, walls and curbs; new planting and irrigation, lighting, fencing, restroom modifications, all as shown on the drawings and as specified in these Specifications. The time allowed for completion is 210 consecutive calendar days. The Engineer's estimate is approximately \$2,100,000. For more information, contact the Project Manager, Paulina Araica at 415-581-2558.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Call Finbarr Jewell at 415-274-0511 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%.

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **September 27, 2018 at 1:30 p.m.** at Merced Heights Playground, 801 Shields St, San Francisco, CA 94102. Meet at corner of Byxbee St. and Shields St.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all con-

struction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/11/18
CNS-3182429#
SMALL BUSINESS EXCHANGE